



Connect your financials, sales, service and operations

Manage your financials

Make informed decisions

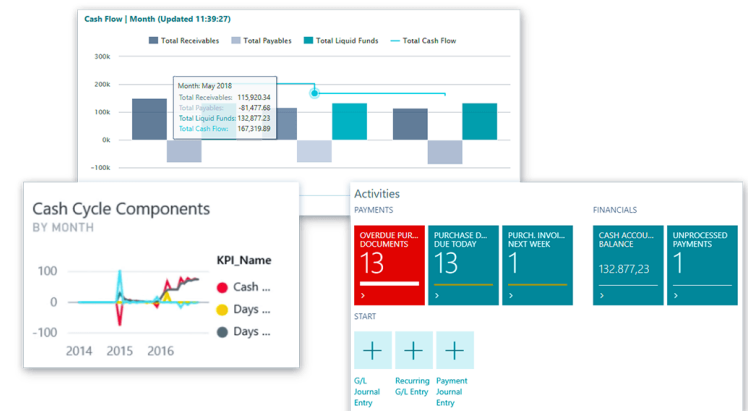
Connect data across accounting, sales, purchasing, inventory, and customer interactions to get an end-to-end view of your business. Chart financial performance in real time with built-in Power BI dashboards.

Accelerate financial close and reporting

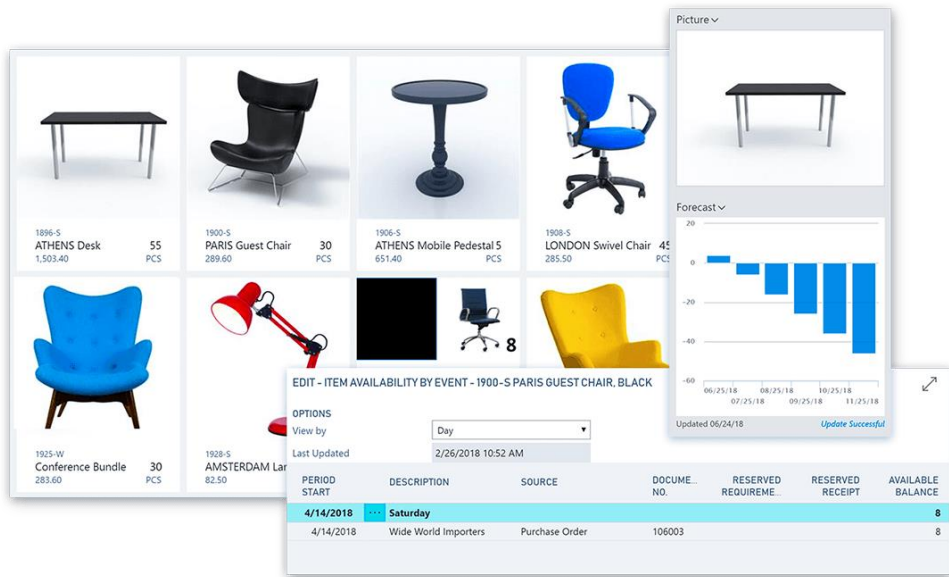
Streamline accounts receivables and payables, and automatically reconcile accounts to close and report on financials quickly and accurately, while maintaining compliance.

Improve forecast accuracy

Refine financial forecasts by modeling and analyzing data across multiple dimensions. Customize reports using seamless Microsoft Excel integration.



Automate and secure your supply chain



Optimize inventory levels

Use built-in intelligence to predict when and what to replenish. Purchase only what you need with dynamically updated inventory levels.

Avoid lost sales and reduce shortages

Maintain the right amount of inventory by automatically calculating stock levels, lead times, and reorder points. Suggest substitutes when requested items are out of stock.

Maximize profitability

Get recommendations on when to pay vendors to use vendor discounts or avoid overdue penalties. Prevent unnecessary or fraudulent purchases through approval workflows.

Sell smarter and improve customer service

Deliver value at every touch point

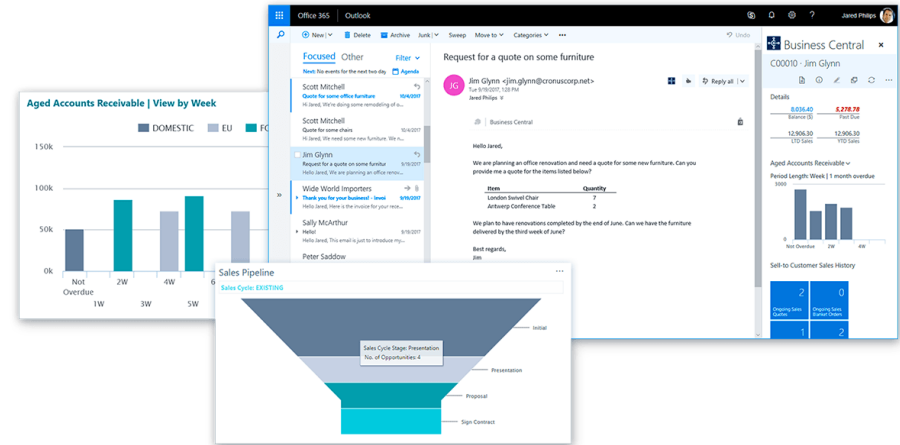
Prioritize sales leads based on revenue potential. Keep track of all customer interactions and get guidance on best upsell, cross-sell, and renewal opportunities throughout your sales cycle.

Boost sales productivity

Accelerate the quote to cash process. Act quickly on sales-related inquiries, manage service requests, and process payments—all from within Outlook.

Deliver exceptional service

Gain a comprehensive overview of your service tasks, workloads, and employee skills to effectively assign resources and accelerate case resolution.



Keep projects on time and under budget

Stay on budget

Create, manage, and track customer projects using timesheets along with advanced job costing and reporting capabilities. Develop, modify, and control budgets to ensure project profitability.

Plan with precision

Manage resource levels by planning capacity and sales. Track invoicing for customers against planned costs on orders and quotes.

Analyze project performance

Make effective decisions with real-time insight on project status, profitability, and resource-usage metrics.

The screenshot displays a software interface with two main components. On the left is a table titled 'VIEW - EMPLOYEE LIST + New' containing employee information. On the right is a 'Job Details' summary panel for Job No. JOB00020.

VIEW - EMPLOYEE LIST + New		
Hill Annette Secretary	Roberts John Manager	
Dempsey Mary Designer	Hanson Mark Production	
Saddow Peter Sales Manager	Lum Richard Production	
Sneath Timothy Production Assistant		

Job Details	
Job No.	JOB00020
Budget Cost	
Resource	360,00
Item	328,00
G/L Account	235,00
Total	923,00
Actual Cost	
Resource	345,00
Item	205,00
G/L Account	233,00
Total	783,00
Billable Price	
Resource	1,440,00
Item	420,00
G/L Account	0,00
Total	1,860,00
Invoiced Price	
Resource	321,00
Item	102,00
G/L Account	340,00
Total	763,00

Optimize your operations

Manage forecasting to fulfillment

Use sales forecasts and expected stock-outs to automatically generate production plans and create purchase orders.

Run your warehousing efficiently

Get a holistic view of inventory for efficient order fulfilment. Track every item transaction and movement by setting up bins based on warehouse layout and storage unit dimensions.

Reach optimal output levels

Calculate and optimize manufacturing capacity and resources to improve production schedules and meet customer demands.

The screenshot displays a software interface for a warehouse shipment. The main window is titled "NEW - WAREHOUSE SHIPMENT - SH000005" and shows a form for document "SH000005". The form includes fields for "No.", "Location Code", "Zone Code", "Bin Code", "Posting Date", "Assigned User ID", and "Assignment Date". A "Status" dropdown is set to "Open".

An "EDIT - ITEM AVAILABILITY BY BOM LEVEL" dialog box is overlaid on the form. It contains a table with columns: NO., DESCRIPTION, WAR., BO., QTY PER PARENT, UNIT OF MEASURE CODE, REPLEN. SYSTEM, AVAILABLE QUANTITY, and NEEDED BY DATE. The table lists various bicycle components and their availability.

NO.	DESCRIPTION	WAR.	BO.	QTY PER PARENT	UNIT OF MEASURE CODE	REPLEN. SYSTEM	AVAILABLE QUANTITY	NEEDED BY DATE
1000	Bicycle			12	PCS	Prod. Order		3/1/2018
1100	Front Wheel			34	PCS	Prod. Order		3/1/2018
1110	Rim			44	PCS	Purchase		2/15/2018
1120	Spokes			55	PCS	Purchase		2/15/2018
1150	Front Hub			100	PCS	Prod. Order		2/15/2018
1151	Axle Front Wheel			25	PCS	Purchase		2/15/2018
1155	Socket Front			67	PCS	Purchase		2/15/2018
1160	Tire			10	PCS	Purchase		2/15/2018
1170	Tube			89	PCS	Purchase		2/15/2018
1200	Back Wheel			50	PCS	Prod. Order		3/1/2018
1110	Rim			46	PCS	Purchase		3/1/2018
1120	Spokes			122	PCS	Purchase		3/1/2018

On the right side of the interface, there are two product images: a blue office chair labeled "Swivel Chair 45 PCS" and a yellow office chair labeled "Chair, yellow 100 PCS".

Try Dynamics 365 Business Central

The screenshot displays the Dynamics 365 Business Central interface for a company named CRONUS. The main dashboard features a headline: "The largest sales invoice posted in the last 90 days was for \$19,944". Below this, there are sections for "Activities" and "Business Assistance".

Activities Summary:

SALES THIS MONTH	OVERDUE SALES INVOICE AMOUNT	OVERDUE PURCH INVOICE AMOUNT
\$49,422	\$63,890	\$6,919

Business Assistance - Top Five Customers by Sales Value:

Customer	Sales Value
Alpine Ski House	21
Reifelcloud	41
Colbo Winery	7
Litware, Inc.	4
Trey Research	3

Favorite Accounts:

Account No.	Name	Balance
10100	Checking account	1,638.40

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