



**Solution
Systems, Inc.**

Celebrating over 30 years in business

Microsoft Partner

Gold Enterprise Resource Planning

PROVEN PRODUCTIVE & SUSTAINABLE SOLUTIONS

For Your Business



**Microsoft
Dynamics**



WHY SOLUTION SYSTEMS?

- ✓ **Experience.** Solution Systems has been in the business of delivering business management software to meet the needs of manufacturers, distributors and service companies for over 35 years.
- ✓ **Insight.** We convert our industry know-how into valuable insights, so that you can maximize the benefits of technology in your business to gain a competitive edge.
- ✓ **Talent.** Our average tenure is fourteen years which is unheard of in our industry; with this kind of experience, our people are able to work faster and smarter and produce higher quality work for your business. A majority of our project managers have their CPA's and MBA's and have served as former controllers with years of business knowledge and experience.
- ✓ **Delivery.** We deliver on what we promise! We produce tangible value quickly, and we ensure that the product we deliver to you meets your exact needs so there are no surprises.

Software Implementation Services

- **Project Management.** An implementation team is assigned to every new client and is headed by a project manager. Our project managers have been with Solution Systems for many years implementing business solutions for clients of varying sizes in a wide range of manufacturing, distribution and service industries.
- **Programmer Analysts.** Our programmers are highly skilled and experienced; they can handle any challenge no matter the size or scope of your project needs.
- **Implementation Specialists.** They work closely with business analysts. They set up and train key users and end users in all areas of functionality.
- **Support.** Our support team is available to you to be a valuable resource for your business long after a project has been completed.





Industry Experience

- ✓ Aerospace and Defense
- ✓ Automotive Aftermarket
- ✓ Construction Equipment
- ✓ Consumer Goods
- ✓ Electrical Distribution and Supply
- ✓ Electronics and High Tech
- ✓ HVAC Distribution and Supply
- ✓ Industrial Equipment and Supply
- ✓ Industrial Packaging
- ✓ Job Shop
- ✓ Medical Device Manufacturing and Supply
- ✓ Rubber and Plastics
- ✓ Rental, Service and Repair

WHAT CAN MICROSOFT DYNAMICS NAV DO FOR YOU?



Simplify your business with a single solution. Integrate and centrally store financial, manufacturing, supply chain, sales and marketing, project management, and field services information.

Improve productivity. Help People accomplish more every day with a familiar, intuitive user experience that works like Microsoft Software they already use.

Implement Rapidly. Quickly set up and customize your system to meet your current business needs, knowing that you can easily adapt to changing demands by adding functionality, custom applications, and online business capabilities.

Make smart decisions. Simplified access to job specific information and tasks helps employees view work priorities and access the information they need to make informed, confident decisions; a wide range of analytical and reporting tools can help you gain insight into financial and sales performance.

Customer Relationship Management (CRM)

Optimize your sales efforts with the familiar and intelligent features of Microsoft Dynamics CRM. Take advantage of a highly intuitive interface and embedded Microsoft Office capabilities to increase time with customers, shorten sales cycles, increase close rate, and achieve real-time insight.



IT Infrastructure

- Server Installation & Upgrades
- Back Up & Disaster Recovery
- Email & Spam Filtering
- Microsoft SharePoint Installation
- Network Design & Installation
- Firewall Design & VPN Set Up
- Server Consolidation & Virtualization
- Virus & Spyware Protection & Removal



Web Development

Ecommerce, Consulting, Front End Design, Back End Development, Logo Development, Print Advertising Design, Content Management, and Search Engine Optimization



WHAT OUR CLIENTS HAVE TO SAY ABOUT US

“*It's been a year after Dynamics NAV has been implemented at TAPCO and company sales are up 25% and TAPCO is on its way to having a banner year. Access to real-time information has almost eliminated the need to pass paper around the company.*

The main difference for me has been being able to better manage our data. We have so much new functionality and data that we could never have even dreamed of having before. The shop floor data collection tool has given us the ability to analyze our production efficiencies down to each individual work cell. In turn, TAPCO is making faster and smarter decisions in managing and receiving customer orders.”

Andy Bergholz, TAPCO

“*I have been completely Satisfied with Solution Systems as our IT partner for the past 10 years; that length of relationship is unheard of during these business times.”*

Michael Nelson, Owner at A-L Equipment Co.



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PRESIDENT'S CLUB
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